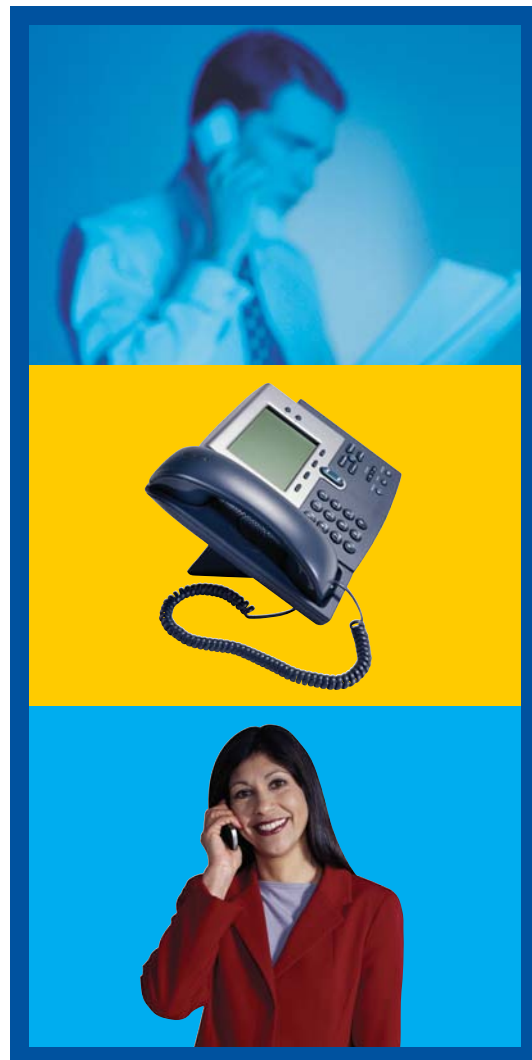




Telecom

Business Solutions for Business Enhancement



We can save you £££s on your telecommunication costs GUARANTEED!

Significantly reduce your telephone call costs with BWN Telecom's service.

Telecommunication is crucial for all businesses, yet 85% of businesses pay too much for their telephone calls and are unhappy with the level of service they receive from their Telecom supplier.

BWN Telecom service allows companies to make significant reductions, guaranteed, on their Land-line to Mobile, International, National and Local telephone calls, with an improvement in service and customer care.

Unlike previous offerings there is no need to remember prefix codes, install expensive equipment or change your telephone lines – quite simply we make the change at your local exchange and then route all your calls over the BWN Telecom Global Network. You will continue to pay BT for the line rental and simply pay us for the significantly cheaper calls.

Does Your Business want?

- Mobile, International, National and Local telephone calls for at least **20% less guaranteed**
- Simple, easy to understand free itemised invoices with all calls and time made displayed.
- Flexibility
- Excellent customer service
- Discounts for referrals

Why use BWN Telecom?

- 01 Competitive rates ensure savings of up to 90% (20% Guaranteed)
- 02 It is Free to use the BWN Telecom telephone service
- 03 No telephone number changes
- 04 No additional monthly rental
- 05 No set up fees
- 06 Only 1 month minimum trial period (No 12 or 24 month contracts to sign)
- 07 No complicated bills
- 08 Per Second billing
- 09 Full itemisation covering every call made
- 10 No hidden costs
- 11 No call connection fee (Industry average 3 – 5 pence)
- 12 Direct Access to Personal Account Managers

Business Rates

| | |
|-------------------------|----------------------------|
| Local Call Rate | 20% Less Guaranteed |
| National Call Rate | 20% Less Guaranteed |
| International Call Rate | 34% Less Guaranteed |

BWN Telecom Additional Services Available

Premium rate numbers, 0800, 0845 & 0870 number ranges all available at extremely competitive rates.

All rates are exclusive of VAT and billed per second. Different rates apply for Channel Islands, non geographic, premium UK and International mobile numbers. Terms and Conditions apply.



The industry had to wait 20 years for this direct opportunity to lower call costs, how long have YOU been paying too much?

Carrier Pre-Select

Utilises part of the BT infrastructure to direct your call over BWN's Network seamlessly and instantly.

Anti-competition regulations introduced in 2001 paved the way for Telecom companies to introduce lower call costs and create greater competition and service standards without disruption to your current infrastructure.

With access to our Global Network gained at your local telephone exchange this enables your call to be connected seamlessly without a dial delay or loss of line quality. Due to this access breakthrough there is no longer a requirement to dial a code before making your call or install pre-dialler boxes to gain access to alternative networks.

What are the benefits?

- UP to 90% off your current rates
- Billing per second
- One bill all calls listed
- No call leakage
- No need for a new line to be installed
- No manual 1xxx dialling
- No customer equipment required
- Feature line customers are covered by CPS
- All extensions covered
- Retention of most BT's special value added services
- Call barring option Premium rate services available
- Star divert service compatible

To join the BWN Telecom telephone cost saving service all you have to do is follow 4 simple steps:

STEP 1 – Fax a copy of a recent telephone bill to 08700 330646, within 4 hours we will return a cost comparison chart outlining your guaranteed savings based on your current usage levels

STEP 2 – Fill out the BWN Telecom Service Agreement Form (remember only 1 month minimum trial period, no long contracts)

STEP 3 – Allow 14 working days for BWN Telecom to activate your connection

STEP 4 – Pay our significantly lower call rates!

Once you have decided to save money on your phone bill with BWN Telecom your telephone numbers are prepared on our network and checked for any CPS Restrictions. We will then confirm in writing, within 5 working days, the date of switchover, your account number and the billing details.

Corporate Communication Solutions

BWN Telecom specialise in providing solutions for the major user to include significant savings on ISDN30 lease lines, voice lines, data and voice over IP networks.



Cost Effective Voice Communications for Business Users



BWN Telecom
Winchester House
35 Carlton Crescent
Southampton
Hampshire
SO15 2UB
Tel: 08700 330645
Fax: 08700 330646
Web: www.bwn telecom.com
E-mail: enquiry@bwn telecom.co.uk